

# ***SageTalk, LLC***

***Building Your Dynamic Future***

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## **We Are Committed to Excellence In Providing Accounting and Financial Services To Our Friends Who Pursue Success**

“**We**” are a team of individuals who, because of the nature of our work, must work together to serve our clients. The combined skill and talent of many are superior to the best intentions of one.

“**Committed to Excellence**” is the standard by which we measure and evaluate our performance. Because excellence is a subjective term and is a quality perceived inherent in all professionals, we strive to demonstrate our definition in ways in which our clients can place a value.

We believe that excellence embodies the following: Going far beyond the call of duty; Doing more than others expect; Striving after and maintaining the highest standards; Looking after the smallest detail; and Going the extra mile. Excellence means doing our very best — in everything and in every way.

Vincent Lombardi understood: *The quality of a person's life is in direct proportion to their commitment to excellence, regardless of their chosen field of endeavor.*

“**Providing Accounting and Financial Services**” is where we actually earn our keep. We accept our historical role as bean counters and transaction keepers — but, today and tomorrow are where the big decisions yet need to be made.

Our primary focus is on helping our clients achieve their goals. The technical assistance is what we are paid for — yet, in return, we desire to share with our clients, through an educational process, information that will enable them to manage properly.

“**Friends**” deserve the best in everything. No sacrifice is too big or task too small, when friendship is being nurtured. We have noticed that only our friends do business with us — so, probably in a selfish vein, we take very seriously the relationships with which we have been entrusted.

“**Pursue Success**” is one of life's more noble callings. It requires diligent individual effort to achieve the definition we have each established. Although it is neither our right, nor obligation, to impose our version of success upon our clients, we do desire to help them reach for all that life has to offer.